



# Workshop 2: ESCO game

*ESCO workshop  
14 May 2019  
Brussels*



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How can ESCO be used?

## **ESCO can be used:**

- In employment services
- By job boards
- In HR software
- For career guidance
- For labour market intelligence
- In research
- ...

# 1. Skill-based job matching and 2. Identify skill gaps for further learning

## Consulente aziendale

### ESCO Skills/competences-based job vacancy

ESCO SC code	ESCO SC label	
14454	Drafting agreements and contracts	■
14459	Problem solving	□
15127	Language and communication	■
15174	Marketing (market communication)	■
15192	Working with others	■
15371	MS Office	□
15710	Sales statistics	■
16235	Project management	■
16566	Football (training/coaching)	□
17683	Biochemistry	□
18477	Media and communication science	□
18480	Internet explorer	□
18619	Leading others	□
18725	Pharmacy	□
20056	Youth issues (teaching)	□
20415	Business development	■
20433	Professional gymnastics	□
20489	Microbiology	□
21420	Accounting/auditing	□
21547	Advertising services	□
22174	Internet/intranet (information search)	□
22326	Media technology	□
23135	Event marketing	□
23151	Relational marketing	□
23163	CRM (Customer Relationship Management)	■
23459	Backoffice	□
23942	Negotiating experience	■

## Jacek Nowak

### ESCO Skills/competences-based profile

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14454	Drafting of agreements and contracts	■
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15174	Marketing (market communication)	■
15192	Working with others	■
15371	MS Office	□
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*Thank you for your attention!*

**ANY QUESTIONS?**