

SkillLab



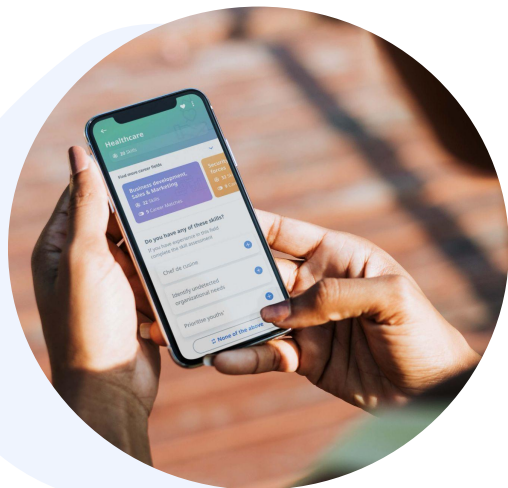
Impact Through Skills First Approach



TECHNOLOGY TO CONNECT PEOPLE, JOBS AND EDUCATION

Empowering employment services to create equitable labor markets through the language of skills

SkillLab



Mission

Connecting people with jobs and education through the universal language of skills

Vision

Everyone has a pathway to employment

Ambition

Globally leading tech company that leads the transition towards skill-based labor and education markets

Key facts

55

FTE

Amsterdam

based

Impact

Business

15+

customers

35+

countries

A SOLUTION FOR CONNECTED SKILLS-FIRST LABOR MARKETS

Enabling all labor market stakeholders to connect and adopt a skills-first approach



Job Seekers



Employment Services



Education and Training Providers

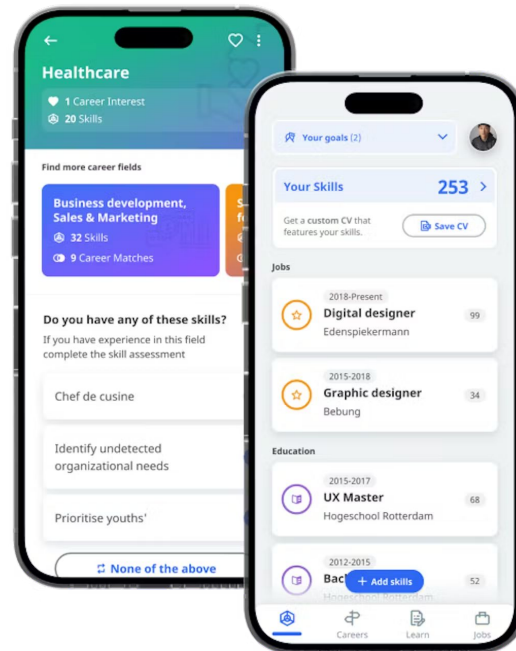


Employers



Job Seekers

- Capture skills
- Explore careers, jobs and education and training
- Generate tailored CVs



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Job Seekers



Employment Services



Education and Training Providers



Employers



Employment Services

- Access to the skill profiles
- Job and education matches
- Digital and remote service delivery
- Scheduling
- Operational tools

Registered users (137/1,000) 1% Invited New User Access code: 173120 Data report

Last Activity: Careers Skills Assigned to: + Filters Search Profiles

Invited	In progress	Profile completed	Graduated
129	100	10	20

Profile Name	Status	Experiences	Skills	Activity	Assigned to	Actions
<input type="checkbox"/> Snorre Emil Lausdahl	🔍 🔒 🔗 🔄	5	89	2 years ago	Unassigned	Graduate ⋮
<input type="checkbox"/> Sara Fisotera	🔍 🔒 🔗 🔄	1	165	4 years ago	Unassigned	Graduate ⋮
<input type="checkbox"/> Khalil Ahmad (خليفة احمد)	🔍 🔒 🔗 🔄	4	53	12 months ago	Unassigned	Graduate ⋮
<input type="checkbox"/> Barry Thompson	🔍 🔒 🔗 🔄	9	212	2 weeks ago	Ludger Welfer	Graduate ⋮
<input type="checkbox"/> Ragnar M	🔍 🔒 🔗 🔄	3	21	9 months ago	Unassigned	Graduate ⋮
<input type="checkbox"/> Daniel Pereira	🔍 🔒 🔗 🔄	5	96	10 months ago	Simon Schmid	Graduate ⋮
<input type="checkbox"/> karam jawad (كريم جواد)	🔍 🔒 🔗 🔄	3	59	1 year ago	Unassigned	Graduate ⋮
<input type="checkbox"/> Alla Ashraf	🔍 🔒 🔗 🔄	5	108	3 years ago	Karim Bin-Humam	Graduate ⋮
<input type="checkbox"/> shayma wahed (شيماء واحد)	🔍 🔒 🔗 🔄	3	65	1 year ago	Unassigned	Graduate ⋮
<input type="checkbox"/> William Gattler III	🔍 🔒 🔗 🔄	2	75	3 years ago	Unassigned	Graduate ⋮

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Employers



Education and Training Providers

- Skill annotated courses
- Match into Skill gaps
- Transfer skills into profiles

The screenshot displays the SkillLab interface for a course titled "Access to Higher Education Diploma: Education (Distance Learning)". The interface includes a language dropdown set to "English" and a provider dropdown set to "South Devon College". The course title is prominently displayed. Below the title, there are fields for "PROGRAM ID" and "PROGRAM LINK" (https://www.southdevon.ac.uk/course/access). The "CAREER FIELD RELEVANCE" section includes a link to "Add career field". The "RELEVANT CAREERS" section includes a link to "Add career" and a note that the course is not in the system. The "SKILLS" section lists 20 skills, such as "Cooperate with education professionals", "Prepare lesson content", "Complete course material", "Observe student's progress", "Liaise with educational support staff", "Apply teaching strategies", "Provide learning support", "Monitor educational developments", "Assess students", "Identify education needs", "Develop curriculum", "Demonstrate when teaching", "Work with virtual learning environments", "Give constructive feedback", "Provide lesson materials", "Assist students in their learning", "Liaise with educational staff", "Curriculum objectives", "Special needs education", and "Develop course outline". The "PROGRAM DESCRIPTION" section is partially visible. On the right side, there is a search bar for skills and a list of categories with blue plus icons: "Maintain students' discipline", "Periodization", "Assess the development of youth", and "Perform ICT troubleshooting". The status is "Unpublished" and last updated by Ulrich Scharf on Mar 27, 2024.

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Employers



Employers

- Create skill-based vacancies
- Find skilled job seekers
- Contact candidates

All candidates

Candidate ID Jobs (1) Careers

Accountant - skilllab company Clear Filters

HRBQJW59 accountant - skilllab company Skill match 19 out of 30

Accounting department processes • Banking activities • Bookkeeping regulations • Control financial resources • Create a financial plan • Customer service • Draft accounting procedures • Enforce financial policies • Evaluate budgets • Explain financial jargon • Financial analysis • Financial department processes • Financial management • Financial products • Financial statements • Interpret financial statements • Manage budgets • Obtain financial information • Prepare financial statements

Latest Experiences (Keywords)

- Cooking, Housekeeping Sep 2015 - Dec 2019
- Salary specialist-educ. Bdr Sep 2014 - Sep 2016
- Accountant Sep 2013 - Sep 2015

Skills 104

Missing Skills

Similar matches

Accountant - brada	Skill match
Accountant - restaurant A	22 out of 24
accountant - Malk'zoumi	8 out of 10
Accountant - brada	6 out of 6

GX4V-BJQP accountant - skilllab company Skill match 15 out of 30

Accounting department processes • Bookkeeping regulations • Control financial resources • Create a financial plan • Draft accounting procedures • Enforce financial policies • Evaluate budgets • Financial analysis • Financial department processes • Financial management • Financial products • Financial statements • Interpret financial statements • Manage budgets • Prepare financial statements

Latest Experiences (Keywords)

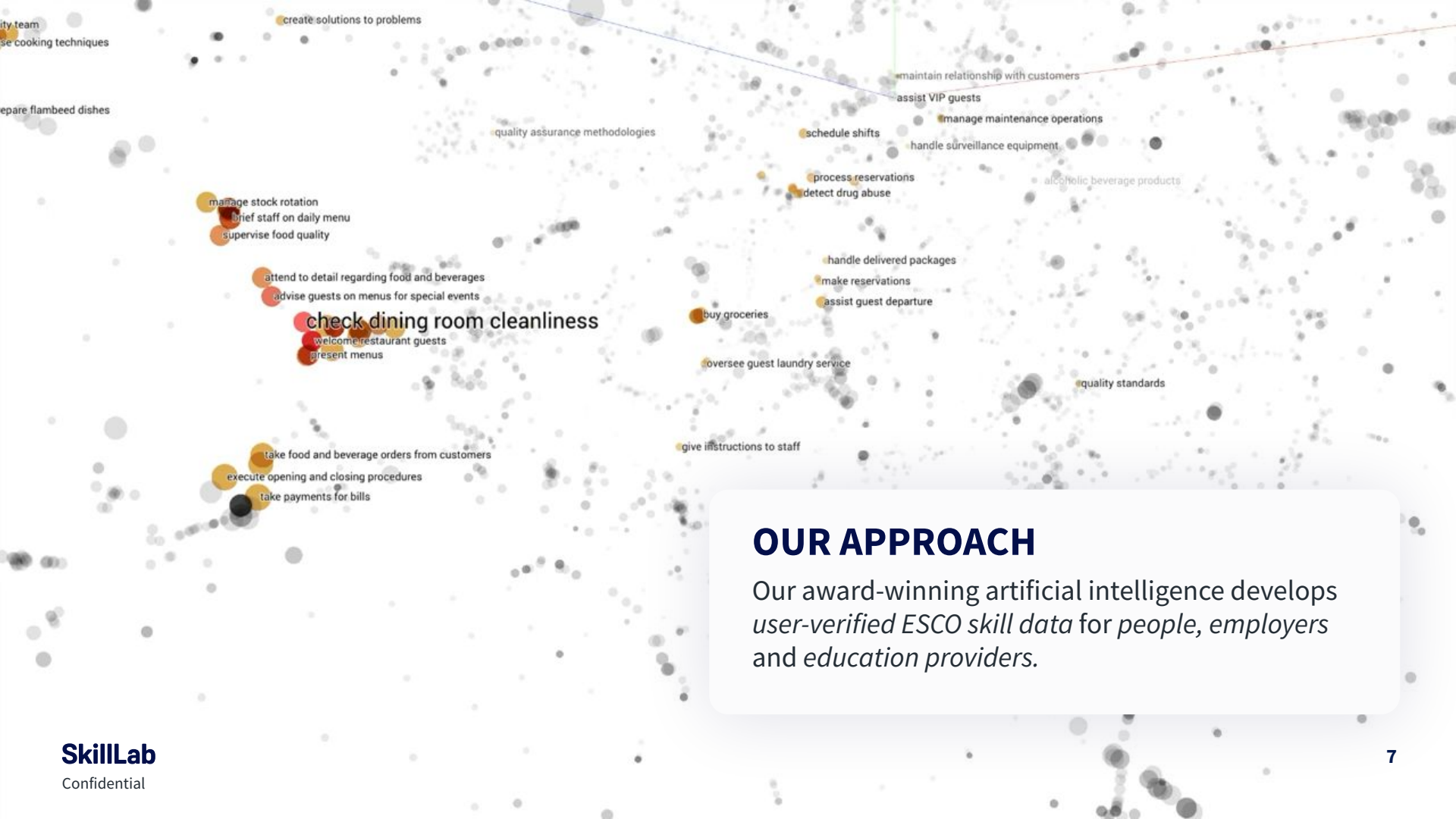
- job May 2017 - Jun 2018
- Cleaning, Cooking, Housekeeping May 2008 - ongoing
- Accountant Apr 2008 - Apr 2014

Skills 141

Missing Skills

Similar matches

Accounting assistant - Hilton	Skill match
حاسب مالي - مطعم	6 out of 6
حاسب مالي - مطعم	2 out of 2
Accountant - brada	20 out of 20
حاسب - restaurant A	23 out of 24



check dining room cleanliness

OUR APPROACH

Our award-winning artificial intelligence develops *user-verified ESCO skill data* for people, employers and education providers.

STATE EMPLOYMENT SERVICE OF UKRAINE



Objectives

Project with NRC Ukraine, World Bank and Ukraine's State Employment Service **to support the people and employers of Ukraine**

Integrate and align Ukraine with the EU and European labor markets by **introducing ESCO to the State Employment Service**

Ukrainian stakeholders (Ministry of Digital Transformation, education providers and employers) collaborate **to enable skill-based labor and education markets**

World Bank **evaluates the outcomes for job seekers and counselors** (Randomized Control Trial)



Key Stats (after 5 months)

3,200+

users

400+

counsellors

+31.8%

improved
employment
outcomes

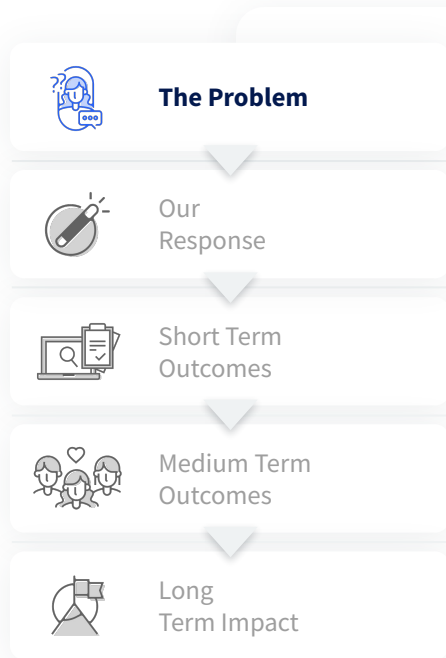
-17%

time to hire



SKILLLAB'S THEORY OF CHANGE

Short term effects build up to our vision over time. From people to systems.



The Problem

People, especially those excluded from the labor market, aren't/don't:

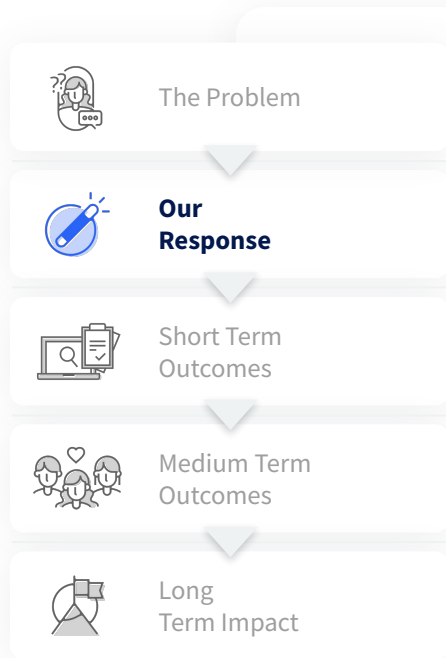
- **Aware** of the skills they have
- **Understand** the skills they acquired in diverse life experiences
- **Have confidence** communicating about their skills
- **Know** how to progress in their careers and/or life condition and feel stuck

This leads to:

- People not accessing **jobs**
- People not accessing **education**

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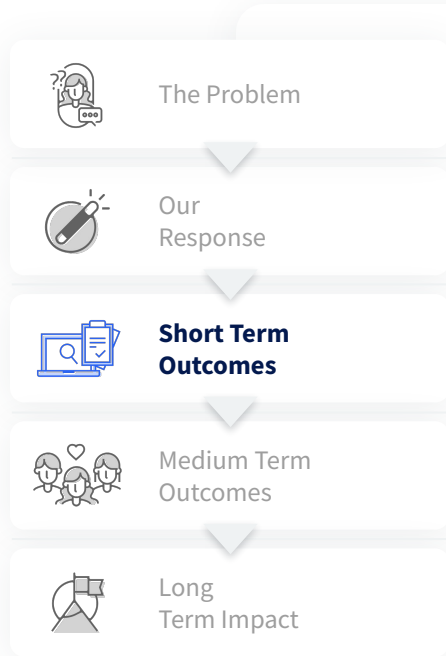
Our Response

We provide people with a technological solution to discover and map skills acquired in their life experiences, generate professional documents and access information on the labor market and career pathways.

We enable key employability actors to better understand and support job seekers using the universal language of skills. SkillLab becomes an integral part of the labor inclusion puzzle.

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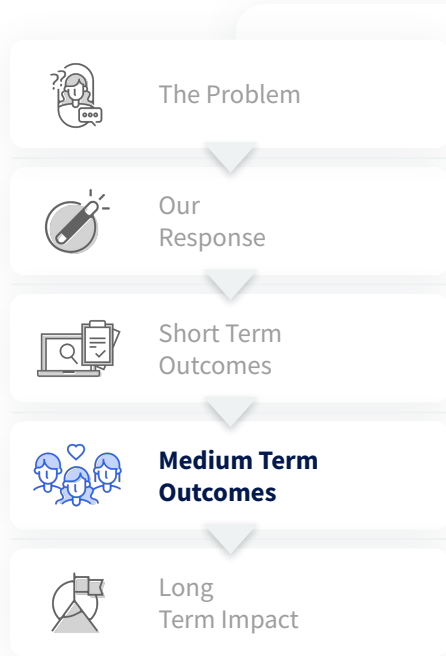
Short Term Outcomes

People:

- **Recognize** their skills
- **Appreciate** skills gained from life experiences
- **Feel confident** communicating their skills
- **Understand** the skills required for desired careers

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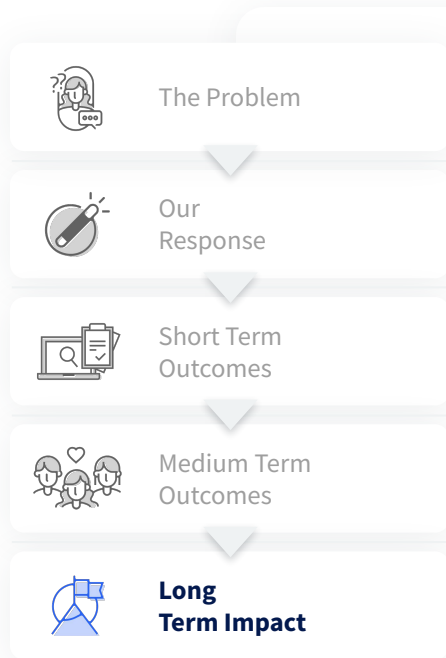
Medium Term Outcomes

Partners are enabled to:

- Deliver better, customized **employment services** to more people
- Deliver better **employment** and/or **training** outcomes
- **Report and communicate** to a wide audience of its own stakeholders based on skills evolution of users

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Long Term Impact

People access more sustainable career pathways and improved livelihoods



PI2998: Individuals Trained

PI3527: Job Placement Rate

PI8836: Vocational/Technical Training

PI2389: School Enrollment

PI9409: Client Income



SDG 1.2: Reduced poverty

SDG 4.3, 4.4 & 4.5: Upskilling job-seekers

SDG 8.5 & 8.6: Overcoming (youth) unemployment

SDG 10.1 & 10.2: Increased income equality

OUR PLATFORM DELIVERS IMPACT IN OVER 35 COUNTRIES

We work towards impact at scale with great partnerships



2019

Google AI Impact Challenge Winner



2021

Winner of European Social Innovation Competition 2021



2022

UNESCO AI research center Global Top 10

